

# Paulo Teixeira

PRODUCT & INNOVATION MANAGER

## Profile

I'm an impact-driven professional with combined experience in R&D and business development within the areas of food technology and bioengineering. My main competence is in coordinating cross-functional teams and projects, aligning business goals with technology and product development. I have previously shown success in management of complex projects, IP strategy, product management and agile product owner functions or working as a team member to deliver on development work. I've worked both in industry and academia, and thrive in environments that are dynamic, cross-cultural, cross-functional, and team-focused.

## Work History

### Chief Innovation Officer, Mycorena AB

JANUARY 2021 — JULY 2024

- Directed an R&D team of 15 people in the areas of bioprocessing, product development, food science and lab management.
- Collaborated within fund-raising teams, resulting in 35M€ in private equity funding and grant funds over 2M€, from EU and Swedish sources.
- Coordinated technical and business teams to deliver on projects with private and public stakeholders, academia, institutions and end users.
- Created and expanded a new business unit and brought in customers for contract R&D projects followed up by process scaleup and licensing deals.
- Managed an IP portfolio of 12 patent families across EU and US.

### Lead Product Manager, Mycorena AB

APRIL 2019 (as Tech. Marketing Mgr) — JANUARY 2021

- Led the development of a B2B mycoprotein ingredient from lab-scale to production of pilot-scale volumes, successfully achieving market validation through MVP launches.
- Discovered customer needs by closely working with them and steered the technical team from within, delivering on the right product and process.
- Developed innovative solutions jointly with other scientists in the technical team, resulting in 11 new original patents.
- Marketing of products and technical processes, web development, presentations at events, writing of technical content for fundraising, grant applications and industrial collaborations.

### Post-Doc Researcher, Chalmers University of Technology

APRIL 2018 — MARCH 2020

- Main scientist in an industry-funded collaboration project with Novogy Inc. (acquired by Ginkgo Bioworks) in the area of microbial oils production for sustainable lubricant and biofuel applications.
- Developed new yeast strains through genome engineering, validated these in fermentation processes and analysed metabolites by HPLC and GC-MS.

## Details

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## Website

<https://thegreentransition.net/>

## LinkedIn

<https://www.linkedin.com/in/paulogteixeira/>

## Skills

Research & Innovation

Industrial Biotechnology

Public Speaking & Teaching

Food Technology

Product Management

Cross-Functional Teams

Project Management (incl. Agile)

Leadership

Business Development

## Languages

English (C2, fluent)

Swedish (B1+)

Portuguese (C2, native)

Spanish (B2)

## References

Available upon request

## **Inventor & Business Development, Melt & Marble AB (prev. Biopetrolia AB)**

FEBRUARY 2014 — AUGUST 2016

- Developed technology resulting in 2 different patents within microbial strain development for production of lipids through fermentation.
- Investigated product-market fit opportunities, developed digital marketing channels, web development with SEO and prepared investment presentations in pre-seed investment.

## **PhD Thesis, Jens Nielsens Lab, Chalmers University of Technology**

AUGUST 2013 — FEBRUARY 2018

- Managed and delivered results in 4 different projects within microbial strain engineering for lipids and biofuels production.
- Microbe engineering using recombinant plasmids, CRISPR-Cas9 and ALE.
- Collaborated with scientists and funding stakeholders across different organizations.
- Wrote and published scientific articles, grants funding applications, scientific communications and science communication materials.

## **MSc Thesis, Enzyme Biotechnology, Biocant Park**

SEPTEMBER 2012 — JULY 2013

- Designed and performed experiments in enzyme cloning, expression in *E. coli*, purification and characterization.
- Discovered function and inhibition profiles of retroviral proteases.

## **Education**

### **PhD Biosciences, Chalmers University of Technology (Göteborg, Sweden)**

AUGUST 2013 — FEBRUARY 2018

### **MSc. Biochemistry, University of Coimbra (Coimbra, Portugal)**

SEPTEMBER 2011 — JULY 2013

### **BSc. Biochemistry, University of Coimbra (Coimbra, Portugal)**

SEPTEMBER 2008 — JULY 2011

## **Additional Courses & Training (selected)**

Applied Project Management (Chalmers University of Technology)

Advanced School in Bioenergy (University of Campinas, Sao Paulo)

Become a Product Manager (Cole Mercer & Evan Kimbrell, Udemy)

Building Software Apps and MVPs with No-Code tools (Bubble Academy)

Cross-Cultural Teamwork Training (CultureActive Ltd)

Creating and Managing Effective Teams (Chalmers University of Technology)